



Curriculum Vitae

William F. Ziprick, Esq
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Education:

University of California, Los Angeles (UCLA) Los Angeles, CA
Juris Doctorate, 1980, Order of the Coif

Pacific Union College Angwin, CA
B.S., 1977, Magna cum Laude
Major: Business Administration (Accounting Emphasis)

Select Honors:

- “AV Preeminent” Rating (the highest rating) from Martindale-Hubbell (the leading information services company for the legal profession)
- “Top Lawyers in the I.E”.: *The Inland Empire Magazine* 2012 – 2021
- Highest Rating of “10” from AVVO.com, a leading attorney directory

UCLA

- Order of the Coif – UCLA Chapter (Top 10% of Graduating Law Class)
- American Jurisprudence Award: Remedies (Top of Class)
- American Jurisprudence Award: Civil Procedure
- American Jurisprudence Award: Labor Law

Pacific Union College

- Magna cum Laude – Pacific Union College (3.9 GPA)
- Wall Street Journal Award: Outstanding Senior Business Major: 1977



Experience:

Areas of William F. Ziprick's ("WFZ") experience over the past decades in the legal field include negotiating, structuring and preparing documentation for numerous multi-million dollar sale transactions (with several in excess of \$100 million), as well as many smaller transactions, covering a wide variety of businesses, including (for example), manufacturing, healthcare professionals and facilities, construction, service providers, transportation, repair and maintenance, hospitality, senior housing, equipment leasing, and engineering. WFZ provided a broad spectrum of legal services on these transactions, including all of the following:

- Agreements for asset and/or stock purchases and sales, including promissory notes, security agreements, guarantees, covenants not to compete, consulting agreements, etc.
- Conducting extensive due diligence on numerous transactions
- Contracts for real estate acquisitions, sales, and leases
- Sophisticated equipment purchases contracts
- Complex contract negotiations and preparation
- Numerous financing transactions, collectively in the tens of millions of dollars

WFZ's experience also includes serving as a Co-Owner, General Counsel and Chief Financial Officer for a successful west coast real estate development/senior housing company and numerous affiliates, where his responsibilities included:

- Overseeing and directing the overall financial plans, operating and capital budgets, and all legal issues for the company and affiliates.
- Managing relationships with numerous lending institutions (including HUD & national and regional lending institutions), which included construction and permanent financing in excess of \$70 million in the aggregate.
- Successfully negotiating and closing the sale of 12 senior living facilities along the west coast, which involved simultaneously obtaining the required approvals from numerous lenders and state regulatory agencies.
- Overseeing the planning, development and construction process, from conceptual idea to completion, for an approximate 150,000 square foot senior housing campus in Southern California.



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For many years, WFZ also served as the primary corporate General Counsel for a major university healthcare system (with numerous hospitals, clinics, real estate holdings, and affiliated non-profit and for-profit entities). In this role, WFZ's duties included:

- Advising on all corporate, contract, and business matters.
- Leading the negotiations, due diligence, and closing of various acquisitions and transactions.
- Making numerous presentations and advising the Board of Directors and Officers for all of the various entities which comprised the healthcare system.

Seminar Presentations

- Mediator/Participant: "Stump the Attorneys" legal panel discussion (2019 - 2022) California Association of Business Brokers ("CABB") Annual Conferences
- Instructor: CABB 250 Class – Legal Aspects of Business Sales in California (2021 – 2022)
- Presenter: "Exploring Legal Hot Spots in Asset Purchase Sales" – CABB Statewide Webinar - 2020
- Presenter: "What You Don't Know Can Hurt – Digging Deeper into the CABB Asset Purchase Agreement" – CABB Orange County Chapter Meeting - 2019
- Mastermind Session Facilitator: "Ask the Attorney the Questions You were Afraid to Ask" - 2018 CABB Annual Conference
- Mastermind Session Co-Facilitator: "Dealing with Difficult Landlords and Leases" - 2018 CABB Annual Conference
- Speaker at various Chambers of Commerce, business groups, etc., on developing legal topics and challenges.
- Seminar presenter at numerous business broker meetings regarding legal aspects of business sales and purchases.
- Presenter at the Seminar entitled "Ask the Attorneys" at the California Assisted Living Association Semi-Annual Spring and Fall Conferences, for a number of years.
- Participant in a panel discussion entitled "Reassessing Integrated Delivery System for the New Millennium: The Winners and Losers" at the California Society for Healthcare Attorneys Fall Conference.



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- Moderator for the Seminar entitled “Elsa’s Ailing Back – Effective Managing Your Worker’s Comp Claims” at the California Assisted Living Association Spring Conference.

Editorial/Publications:

- Co-author of “Better Understanding Legal Compliance Issues” - Chapter 2 of CABB’s 250 course – “Legal Aspects of Business Sales in California”
- Co-Guest Columnist for *USA Today* article entitled, "We're Helping Other Infants Live"
- Former Co-Author: Quarterly "Topical Reports" summarizing new relevant case law for the *California Health Law News* (California Society of Healthcare Attorneys).
- Edited various articles for *California Health Law News*

Licenses/Professional Affiliations

- California Lawyers Association
- United States District Courts (Including all 4 California Districts)
- United States Tax Court

Association Board of Directors/Committee Service

- California Association of Business Brokers
 - Member of Board of Directors (2021 - 2022)
- California Society of Healthcare Attorneys
 - Former Member of Board of Directors; Chair of Publications Committee
- California Assisted Living Association
 - Former Member of Board of Directors; Treasurer; Chair of Finance Committee

Memberships

- CABB Affiliate Member
- American Health Lawyers Association